



### Introduction

### We pride ourselves on always delivering on what we promise.

Mosaic Property Group is unique in its approach to controlling every aspect of the development process, from the research and site aquisition through to sales, construction, and property management and caretaking for at least 25 years post completion.

We also stand apart in our approach to designing homes that people simply love to live in. Every detail is thoroughly considered and planned for the end-user - whether it is an owner-occupier or investor. This ensures that we deliver on our promise of *enduring value*.

### Mosaic at a Glance













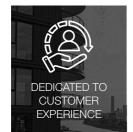








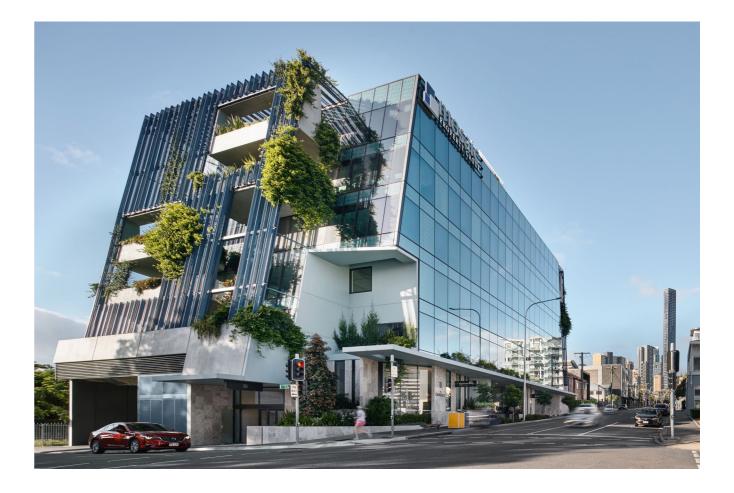












## A Proud Legacy

As one of Queensland's most awarded private property developers, we never compromise on quality, as our track record demonstrates. Below is a summary of our most recent achievements.

#### 2024

State Winner - Design - Lorient by Mosaic - UDIA Queensland Awards for Excellence

State Winner - Apartments (Mid-Rise) - Lorient by Mosaic - UDIA Queensland Awards for Excellence

State Winner - High-Rise Residential \$20 Million to \$50 Million - Lorient by Mosaic, MBQ State Awards

Regional Winner - Project of the Year - Lorient by Mosaic - Master Builders Queensland Sunshine Coast Awards

Regional Winner - High-Rise Residential \$20 Million to \$50 Million - Lorient by Mosaic, MBQ Sunshine Coast Awards

Regional Winner - High-Rise Residential Building \$20 Million to \$50 Million - The Patterson by Mosaic, MBQ Brisbane Awards

Regional Winner - High-Rise Residential Building up to \$20 Million - Bianca by Mosaic, MBQ Gold Coast Awards

Regional Winner - Apartment of the Year - Lorient by Mosaic - HIA Sunshine Coast Housing Awards

State Finalist - Apartments (High-Rise) - Dawn by Mosaic - UDIA Queensland Awards for Excellence

State Finalist - Project of the Year - Lorient by Mosaic - UDIA Queensland Awards for Excellence

State Finalist - Apartments (Mid-Rise) - Bianca by Mosaic - UDIA Queensland Awards for Excellence

State Finalist - Design - Dawn by Mosaic - UDIA Queensland Awards for Excellence

State Finalist - Design - Bianca by Mosaic - UDIA Queensland Awards for Excellence

State Finalist - Construction - Lorient by Mosaic - UDIA Queensland Awards for Excellence

State Finalist - High Rise Residential up to \$20 Million - Bianca by Mosaic - MBQ State Housing & Construction Awards

State Finalist - High Rise Residential \$20 Million to \$50 Million - The Patterson by Mosaic - MBQ State Housing & Construction Awards

State Finalist - Apartment of the Year - Lorient by Mosaic - HIA Queensland Housing Awards

National Finalist - High Density Residential Development of the Year - Dawn by Mosaic - Urban Developer Awards

National Finalist - Small-Scale Residential Development of the Year - Lorient by Mosaic, Urban Developer Awards

Regional Finalist - Sunshine Coast & Wide Bay People's Choice Award - Lorient by Mosaic - HIA Sunshine Coast Awards

Regional Finalist - Apartment Complex of the Year - Bianca by Mosaic - HIA Gold Coast & Northern Rivers Housing Awards

Regional Finalist - Apartment Complex of the Year - Luca by Mosaic - HIA Gold Coast & Northern Rivers Housing Awards

Regional Finalist - Kitchen of the Year > \$50,000 to \$100,000 - Bianca by Mosaic - HIA Gold Coast & Northern Rivers Awards

Regional Finalist - Apartment of the Year - Bianca by Mosaic - HIA Gold Coast & Northern Rivers Housing Awards

Regional Finalist - Kitchen of the Year > \$50,000 - Lorient by Mosaic - HIA Sunshine Coast Housing Awards

Regional Finalist - Bathroom of the Year > \$50,000 - Lorient by Mosaic - HIA Sunshine Coast Housing Awards

Regional Finalist - Apartment Complex - Lorient by Mosaic - HIA Sunshine Coast Housing Awards

#### 2023

Regional Winner - Apartment Complex of the Year - Grace by Mosaic, HIA Gold Coast and Northern Rivers Awards

National Finalist - Development of the Year - High Density - The Patterson by Mosaic, The Urban Developer Awards for Excellence

National Finalist - Best Residential Development - Avalon by Mosaic, Property Council of Australia Innovation & Excellence

National Finalist - Best Residential Development - Bela by Mosaic, Property Council of Australia Innovation & Excellence

National Finalist - Property Management Company of the Year - 7 or More Property Managers, Real Estate Business National Awards

State Finalist - Design Excellence - The Patterson by Mosaic, UDIA Queensland Awards for Excellence

State Finalist - Apartments (Mid-Rise) - Kensington by Mosaic, UDIA Queensland Awards for Excellence

State Finalist - Construction Excellence - The Patterson by Mosaic, UDIA Queensland Awards for Excellence

State Finalist - Construction Excellence - The Sinclair by Mosaic, UDIA Queensland Awards for Excellence

State Finalist - Apartment Complex of the Year - The Patterson by Mosaic, HIA Queensland Awards

State Finalist - Apartment of the Year - The Patterson by Mosaic, HIA Queensland Awards

State Finalist - Apartment Complex of the Year - Grace by Mosaic, HIA Queensland Awards

#### 2022

National Finalist - Apartment of the Year - The Henry by Mosaic, HIA Queensland National Awards

State Winner - High Density Under 10 Storeys - The Sinclair by Mosaic, UDIA Qld Awards for Excellence

Regional Winner - Apartment Complex of the Year - Elan by Mosaic, HIA Gold Coast and Northern Rivers Awards

State Winner - Apartment of the Year - The Henry by Mosaic, HIA Queensland State Awards

Regional Winner - Project of the Year - First Bay by Mosaic, Master Builders Queensland Sunshine Coast Awards

Regional Winner - Residential Building Over 3 Storeys up to \$20m - First Bay by Mosaic, Master Builders Queensland Sunshine Coast

Regional Winner - Landscape Architecture Small Projects - The Eminence, Australian Institute of Landscape Architecture QLD Awards

National Winner - Medium Density Development - Drift by Mosaic, UDIA National Awards for Excellence

Regional Winner - People's Choice Award - Bela by Mosaic, Gold Coast/Northern Rivers Awards - Australian Institute of Architecture

State Finalist - Environmental Excellence - Avalon by Mosaic, UDIA Qld Awards for Excellence

State Finalist - High Density Over 10 Storeys - Bela by Mosaic, UDIA Qld Awards for Excellence

State Finalist - Design Excellence - Bela by Mosaic, UDIA Qld Awards for Excellence

State Finalist - Design Excellence - Avalon by Mosaic, UDIA Qld Awards for Excellence

State Finalist - Marketing Excellence - Florence by Mosaic/Augusta by Mosaic, UDIA Qld Awards for Excellence

State Finalist - Construction Excellence - Avalon by Mosaic, UDIA Qld Awards for Excellence

State Finalist - Apartment Complex of the Year, Elan by Mosaic, HIA Queensland State Awards

State Finalist - Apartment Complex of the Year, The Henry by Mosaic, HIA Queensland Awards

National Finalist - Best Office Development - The Eminence, Property Council of Australia Innovation & Excellence Awards

National Finalist - Best Sustainable Development - The Eminence, Property Council of Australia Innovation & Excellence Awards

National Finalist – Best Workplace Project – Mosaic Property Group Brisbane HQ, Property Council Innovation & Excellence Awards

National Finalist – Best High Density Development – Bela by Mosaic, Urban Developer Awards

National Finalist - Best Medium Density Development - Avalon by Mosaic, Urban Developer Awards

#### 2021

State Winner - Best Residential Kitchen - Azure 1701, Avalon by Mosaic, Master Builders Queensland State Awards

State Winner - High Density Development Over 10 Storeys - Avalon by Mosaic, UDIA Qld Awards for Excellence

State Winner - Medium Density Development - Drift by Mosaic, UDIA Qld Awards for Excellence

Regional Winner - Bathroom \$20,000 to \$40,000 - Azure 1601, Avalon by Mosaic, HIA Sunshine Coast Housing Awards

Regional Winner - Kitchen Over \$50,001 - Azure 1701, Avalon by Mosaic, HIA Sunshine Coast Housing Awards

Regional Winner - Bathroom of The Year - Azure 1601, Avalon by Mosaic, HIA Sunshine Coast Housing Awards

**Regional Winner** – Apartment of The Year – Azure 1701, Avalon by Mosaic, HIA Sunshine Coast Housing Awards **Regional Winner** – Apartment Complex over 4 Storeys – Avalon by Mosaic, HIA Sunshine Coast Housing Awards

Regional Winner - Project of the Year - Avalon by Mosaic, MBQ - Sunshine Coast Housing & Construction Awards

Regional Winner - Best Residential Kitchen - Azure 1701, Avalon by Mosaic, MBQ - Sunshine Coast Awards

Regional Winner - Residential Building over \$20 million - Avalon by Mosaic, MBQ - Sunshine Coast Awards

#### **Click here** to view a full list of our awards.



# A unique business model underpins a strong financial track record

Mosaic has built an excellent track record for project delivery and financial management through multiple cycles and changing market conditions.

Our financial capacity is underpinned by our unique end-to-end business model which is critical to our unblemished record of success. It is this model that allows us to consistently deliver award-winning projects that set new benchmarks in residential living, whilst simultaneously being able to stringently manage risk across every aspect of our delivery model.

There aren't a lot of companies that can even claim to offer what we do. What we aim to achieve isn't easy, but we don't accept anything but the very best. Our customers, key referral partners and stakeholders are our number one priority, and our team is dedicated to exceeding the highest expectations for quality and ensuring that we deliver on our promise of enduring value.

And all of this is achieved under the guiding principle of building resilience through our brand, unwavering service of key relationships, a commitment to excellence, and a culture of hard working and proud people that are grounded, humble and passionate.



# Creating Enduring Value

Mosaic's Research and Strategy team works closely with our Acquisitions business unit to ensure future project opportunities meet strict criteria, developed in alignment with our key philosophies.

#### Location

- Prime locations throughout South East Queensland close proximity to employment hubs, public transport, shops, services, amenities, and other high capital value suburbs.
- Low rental supply and high rental demand.
- High numbers of owner-occupiers in the area and high income demographics to attract quality tenants.
- Limited supply of existing, new and future boutique development sites.

#### Price

- Purchase price is set using professional bank instructed valuations as a guide.
- Buying direct from the developer, you aren't paying for additional commissions or built-in costs.
- Exceptional value relative to purchase price means a high yielding and a high percentage net rental growth return.

#### Low Ongoing Costs

 Low body corporate fees are maintained through no wasted unusable common spaces, low maintenance gardens, and the use of robust construction materials that require minimal ongoing maintenance.

#### Quality & Design

- High quality materials and brands, fixtures and fittings are used throughout.
- Architecturally designed to ensure spacious, sensible and multi-purpose open plan layouts with ample light, ventilation, storage and privacy.
- Mosaic only teams with highly reputable development partners with whom we have long established relationships.

#### **Product Diversity**

 A diverse offering of product type: house and land, townhomes, and apartments that meet different life stages and lifestyle choices.

#### Growth

- Only develop in areas where demand will exceed supply well into the future.
- Unique, architecturally designed iconic projects will continue to achieve high growth.

#### Value

 Properties are finished to the highest possible standard resulting in the highest quality, best designed and most beautifully finished properties in their price range.

### Mosaic Construction

Our commitment to deliver on our promise to our customers is what specifically led us to establish our own construction arm that only builds Mosaic product.

Doing this eliminated the magnitude of risks that arise from engaging third-party builders representing multiple clients, including project pricing, supply chains, site safety, inefficient scheduling, poor site management, sub-standard quality build and finish, and subcontractor failure.

It also means the interests of the developer (Mosaic Property Group) and construction provider (Mosaic Construction) are closely aligned. Likewise, both are bound by the same core values and critical objectives. This is no small point; in fact it is the most vital, and our strong balance sheet diligently built up over a long time underpins these shared objectives. And vitally, it allows us to continue to deliver in market conditions where others cannot.

We use research and historical data to forecast cost escalations and labour shortages. Significantly we predicted such would occur in 2020 when the pandemic hit.

With substantial internal research capability, we looked at similar historical events (e.g. GFC, SARS, MERS). We concluded that property would perform strongly and place enormous pressure on construction materials and labour. As a result, we factored escalation into our forecasting and planning.

We use internal and external experts to review pricing on our projects as part of our stringent assessment process. Mosaic Construction also has an in-house procurement division to source materials in Australia and worldwide.

This includes a precautionary step of having local suppliers for all materials sourced, offshore or within Australia. Further, all material orders are placed far in advance to ensure delivery per the building programme.

Finally, the solidity of our pipeline and relationships with suppliers significantly mitigates any impacts from external market forces beyond our control, most notably for critical materials such as steel and timber.

There are very few, if any, other developers that do what we do to the same extent. While it is not easy, we do it because our customers, and the faith they put in us, are at the heart of everything we do.



### Key Benefits

- No third party risk exposure.
- Industry-leading construction methodology; continually striving for better delivery models that ensure quality and safety.
- Delivery quality is aligned with Mosaic's high expectations.
- Sub-Contractors are paid on time, creating loyalty, quality output, and bargaining power.
- Cost saving and risk mitigation by ensuring all design elements are resolved before construction commencement, and sub-contractors are fully committed to a fixed price.
- Up to the minute details are available on every project without having to chase third-party builders.
- Mosaic manages the buildings it delivers postcompletion; meaning our commitment to building quality is integral to our business model.

### A Rare Distinction



Our unwavering commitment to excellence is now proudly validated by Mosaic Construction's achievement of three prestigious ISO certifications: ISO 9001 (Quality Management), ISO 14001 (Environmental Management), and ISO 45001 (Occupational Health and Safety Management).

This remarkable accomplishment is a rare distinction in the Australian construction industry.

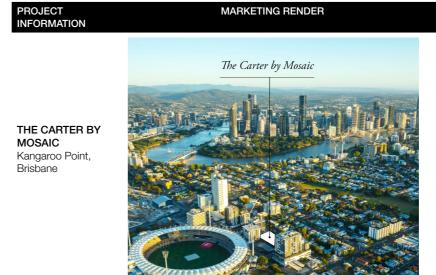
While many builders aspire to meet these rigorous standards, few have successfully attained the official accreditation that Mosaic Construction now holds.

This rare achievement sets us apart and solidifies our position among Australia's elite builders, a fact further exemplified by the BCI Construction League ranking Mosaic number 21 in the top 50 Australian builders for 2024.



# Development Track Record

PROJECT INFORMATION MARKETING RENDER COMPLETED PROJECT PHOTO JOSEPHINE BY MOSAIC Burleigh Heads, Gold COMING SOON Coming Soon MADELINE BY MOSAIC Broadbeach, Gold Coast COMING SOON THE BEDFORD BY MOSAIC Kangaroo Point, Brisbane COMING SOON NOW SELLING



COMING SOON

COMPLETED PROJECT PHOTO



NOW SELLING



COMING SOON



COMPLETION Early/Mid 2026

**VALUE** \$160 million

NOW SELLING



UNDER CONSTRUCTION

MARKETING RENDER

LILY BY MOSAIC Broadbeach, Gold

PROJECT INFORMATION

COMPLETION Late 2025

VALUE

\$190 million

SOLD OUT

Milton, Brisbane

COMPLETION

Maroochydore,

COMPLETION

Mid 2025

VALUE

\$65 million SOLD OUT

Sunshine Coast

Mid 2025



UNDER CONSTRUCTION

COMPLETED PROJECT PHOTO

UNDER CONSTRUCTION

VALUE \$110 million SOLD OUT



UNDER CONSTRUCTION

PROJECT INFORMATION

MARELLA BY MOSAIC

Broadbeach, Gold Coast

COMPLETION Early 2025

VALUE \$160 million

SOLD OUT



MARKETING RENDER

UNDER CONSTRUCTION

COMPLETED PROJECT PHOTO

THE PRESCOTT BY MOSAIC Toowong, Brisbane

COMPLETION

Early 2025

VALUE

\$101 million

SOLD OUT



UNDER CONSTRUCTION

THE MOWBRAY BY MOSAIC

East Brisbane, Brisbane

> COMPLETED January 2025

VALUE

\$93 million

100% settlement



COMPLETE

PROJECT INFORMATION

FLORENCE BY MOSAIC Burleigh, Gold Coast

COMPLETION Mid 2024

**VALUE** \$37 million

100% settlement



MARKETING RENDER

COMPLETE

COMPLETED PROJECT PHOTO

AUGUSTA BY MOSAIC Burleigh Heads Gold Coast

COMPLETED August 2024

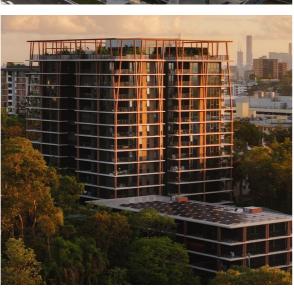
**VALUE** \$65 million

100% settlement









PROJECT INFORMATION

LORIENT BY MOSAIC

Maroochydore, Sunshine Coast

COMPLETED March 2024

VALUE

\$57 million

100% settlement

LUCA BY MOSAIC

Kirra, Gold Coast

COMPLETED

January 2024

VALUE

\$36 million

100% settlement



MARKETING RENDER



COMPLETED PROJECT PHOTO





BIANCA BY MOSAIC Bilinga, Gold Coast

COMPLETED
December 2023

**VALUE** \$60 million

100% settlement





### THE WITTON BY MOSAIC

Indooroopilly, Brisbane

COMPLETED August 2024

**VALUE** \$106 million

PROJECT INFORMATION

MARKETING RENDER

COMPLETED PROJECT PHOTO

DAWN BY MOSAIC Mermaid Beach,

COMPLETED

November 2023

Gold Coast

VALUE

\$133 million 100% settlement





#### KENSINGTON BY MOSAIC

Toowong Brisbane

COMPLETED May 2023

VALUE \$51 million

100% settlement





### THE PATTERSON BY MOSAIC Toowong, Brisbane COMPLETED VALUE \$72 million



April 2023

100% settlement



# PROJECT INFORMATION

**GRACE BY MOSAIC** Burleigh, Gold Coast

COMPLETED January 2023

VALUE \$61 million

100% settlement



MARKETING RENDER

### COMPLETED PROJECT PHOTO



#### THE SINCLAIR BY MOSAIC

East Brisbane

COMPLETED August 2022

VALUE \$91 million

SALES

100% sellout in three months

100% settlement

Brisbane's bestselling boutique off-the-plan project 2019





#### FIRST BAY BY MOSAIC

Coolum, Sunshine Coast

COMPLETED November-2021

VALUE \$44 million

SALES

100% sellout in three months





MARKETING RENDER

PROJECT INFORMATION

**ÉLAN BY MOSAIC** Kirra, Gold Coast

COMPLETED August 2021

VALUE \$23 million

SALES

100% sellout in three months

100% settlement

THE HENRY BY MOSAIC

Indooroopilly,

Brisbane COMPLETED

July 2021

VALUE

SALES

months

\$38 million

100% sellout in six

100% settlement

**BELA BY MOSAIC** 

Mermaid Beach

COMPLETED

Gold Coast

July 2021

VALUE

SALES

\$128 million

completion

Gold Coast's bestselling off-the-plan project 2019

100% sellout prior to

100% settlement









COMPLETED PROJECT PHOTO



#### AVALON BY MOSAIC

Maroochydore, Sunshine Coast

PROJECT INFORMATION

#### COMPLETED April 2021

VALUE \$107 million

#### SALES Sunshine Coast's

best-selling off-theplan project 2019

100% sellout prior to completion

100% settlement

### WINNER 2021 HIA Sunshine Coast Kitchen Over \$50,001 Apartment of The Year WINNER 2021 HIA Sunshine Coast HIA Sunshine Coast Apartment of The Year Apartment Complex Storong Apartment Complex WINNER 2021 HIA Sunshine Coast Bathroom \$20,000 to

HIA Sunshine Coast
Apartment Complex
over 4 Storeys

HIA Sunshine Coast
Bathroom \$20,000 to
\$40,000



COMPLETED PROJECT PHOTO



#### SAYRE BY MOSAIC

COMPLETION

#### October 2020

VALUE

#### SALES

One of Brisbane's best-selling off-theplan projects for 2019

project in Australia for 2019 (source: Urbis)

100% settlement

# AMPARO BY

MOSAIC Taringa, Brisbane

#### COMPLETED July 2020

VALUE \$19.1 million

#### SALES 100% sellout prior to

completion

100% settlement



MARKETING RENDER















MARKETING RENDER

PROJECT INFORMATION

THE EMINENCE Fortitude Valley, Brisbane

Commercial/Retail

#### COMPLETED

VALUE





COMPLETED PROJECT PHOTO

#### CURIO BY MOSAIC

Upper Mt Gravatt, Brisbane

#### COMPLETED December 2019

#### VALUE \$22 million

SALES 100% sellout prior to completion

100% settlement





#### DRIFT BY MOSAIC Coolum Beach,

Sunshine Coast

#### COMPLETED November 2019

VALUE \$53 million

#### SALES

100% sellout in three months

Record volume of leads generated

100% settlement





### PROJECT INFORMATION

#### VIVE BY MOSAIC Indooroopilly,

Brisbane

#### COMPLETED August 2019

VALUE

#### SALES

\$19 million

100% sellout prior to completion

100% settlement



MARKETING RENDER

#### COMPLETED PROJECT PHOTO



#### SOLIS BY MOSAIC

Caloundra, Sunshine Coast

#### COMPLETED December 2018

VALUE \$23 million

#### SALES

100% sellout prior to completion

100% settlement







#### SILVERGUM BY MOSAIC

Everton Park, Brisbane

#### COMPLETED November 2018

VALUE

#### \$17.1 million

SALES

100% sellout prior to completion

PROJECT INFORMATION

MARKETING RENDER

COMPLETED PROJECT PHOTO

LURE BY MOSAIC

Newport, Moreton Bav

COMPLETED August 2018

VALUE

\$19.5 million

SALES 100% sellout prior to completion

100% settlement





GREENHILLS BY MOSAIC

The Gap, Brisbane

COMPLETED July 2018

VALUE

\$13.3 million

SALES 100% sellout prior to completion

100% settlement





CYAN BY MOSAIC Caloundra, Sunshine

Coast COMPLETED

July 2018

**VALUE** \$19.5 million

SALES 100% sellout prior to completion

100% settlement





PROJECT INFORMATION

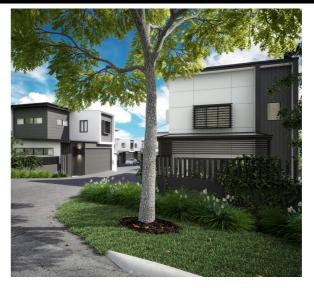
HAVENWOOD BY MOSAIC McDowall, Brisbane

COMPLETED November 2017

**VALUE** \$12.6 million

SALES 100% sellout prior to completion

100% settlement



MARKETING RENDER



COMPLETED PROJECT PHOTO

SAVANT BY MOSAIC

St Lucia, Brisbane

COMPLETED September 2017

**VALUE** \$11.2 million

SALES 100% sellout prior to completion

100% settlement





BONYTHON BY MOSAIC

Windsor, Brisbane

COMPLETED May 2017

**VALUE** \$17.7 million

SALES 100% sellout prior to completion





PROJECT INFORMATION

MARKETING RENDER

COMPLETED PROJECT PHOTO

RESIDE BY MOSAIC

Norman Park, Brisbane

**COMPLETED** April 2017

**VALUE** \$14.7 million

SALES

100% sellout prior to completion

100% settlement





ARC BY MOSAIC

Auchenflower, Brisbane

COMPLETED

March 2017

**VALUE** \$10.6 million

SALES

100% sellout prior to completion

100% settlement







COMPLETED

VALUE

February 2017

\$29.6 million

SALES 100% sellout prior to completion

100% settlement





### LIBERTY BY

MOSAIC

PROJECT INFORMATION

Upper Mt Gravatt, Brisbane

COMPLETED November 2016

VALUE

\$22 million

SALES 100% sellout prior to completion

100% settlement



MARKETING RENDER



COMPLETED PROJECT PHOTO



#### APEX ON DONALDSON Greenslopes,

Brisbane

**COMPLETED**September 2016

**VALUE** \$8.6 million

completion

SALES
100% sellout prior to

100% settlement





#### CIRC BY MOSAIC

Indooroopilly, Brisbane

COMPLETED August 2016

**VALUE** \$11.3 million

SALES

100% sellout prior to completion





PROJECT INFORMATION MARKETING RENDER

COMPLETED PROJECT PHOTO

ALTO ON PRIORY

Indooroopilly, Brisbane

COMPLETED March 2016

VALUE

\$13.2 million

SALES 100% sellout prior to completion

100% settlement





BOTANICA ON QUARRY Alderly, Brisbane

COMPLETED March 2016

VALUE

\$7 million

SALES 100% sellout prior to completion

100% settlement









PROJECT INFORMATION

HABITAT ON ASHGROVE Ashgrove, Brisbane

**COMPLETED** February 2016

**VALUE** \$9.7 million

SALES 100% sellout prior to completion

100% settlement



MARKETING RENDER

COMPLETED PROJECT PHOTO



SCRIBE ON CLARENCE Indooroopilly,

Brisbane

**COMPLETED** February 2016

**VALUE** \$30.7 million

SALES 100% sellout prior to completion

100% settlement





SONNET ON DICKENS
Norman Park,

Brisbane

COMPLETED February 2015

**VALUE** \$4.4 million

SALES 100% sellout prior to completion

100% settlement







Brisbane

COMPLETED March 2016

**VALUE** \$18.1 million

SALES

100% sellout prior to completion



BRISBANE | GOLD COAST | SUNSHINE COAST

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